

Australian Paperback Book

In Australië al meer dan 100.000 exemplaren verkocht! Het leven van de twaalfjarige Eli Bell is ingewikkeld, met een verdwenen vader, een broertje dat weigert te praten, een junkiemoeder, een heroïne dealende stiefvader en een ex-gedetineerde en crimineel als oppas. Toch staat hij open en vrolijk in het leven en probeert hij een goed mens te zijn in een krankzinnige wereld. Maar het lot zorgt steeds voor nieuwe problemen, met Tytus Broz, de legendarische drugsdealer, voorop. Dan wordt Eli's moeder gearresteerd en moet hij bij zijn onbekende vader aankloppen, waardoor hij oog in oog komt te staan met de criminelen die zijn wereld overhoopgoiden. En tot overmaat van ramp wordt hij ook nog eens verliefd op het meisje van zijn dromen... Jongen verslindt heelal is een hoogst originele en bruisende debuutroman over broederschap, het lot, familiebanden, ongewone vriendschappen en ware liefde. Over Jongen verslindt heelal Winnaar van de Debut Fiction Award en Book of the Year bij de Australian Indie Awards 'Een van de beste Australische romans die ik ooit heb gelezen. Dit boek zal me lang bijblijven.' – The Guardian 'Trent Daltons spetterende en uitmuntende debuut laat de typische coming-of-ageroman verbleken. Dit is een geweldig debuut.' – Publishers Weekly, starred review 'Een schitterende roman met meerdere verhaallijnen, en prachtig geschreven. Buitengewoon.' – Booklist, starred review

Winner of the ACT Writing & Publishing Award for Best Children's Book and now in paperback. Meet Ned, Lily, Zoe, Kirra and Matilda — Australian children representing a multicultural blend of culture and race that typifies our beautiful country. They are taking you through a year in the life of Australian kids, from celebrations to traditions to events, to our everyday way of life. They are Australia. An Aussie Year is a picture book bursting with national pride. It is a snapshot of who we are as a nation, and covers our modern day culture, lifestyle and traditions. Its pages feature trailing, meandering text, dates and gorgeous illustrations showing our five Aussie children at play, at school, at home, and enjoying their parts of Australia — from the tropical north out to our rugged west and beautiful Tassie.

No Marketing Blurb

This dictionary brings together a colourful collection of colloquialisms from Down Under, including humorous rhyming slang, inventive insults and comical curses. Celebrating a distinctive and often irreverent language, Australian Slang is a ripper of a read that will delight visitors from OS, as well as true-blue Aussie blokes and sheilas. Read this book to discover the meaning behind perplexing Australian discourses such as this one- G'day mate! How've ya been, you old bastard? Take a butchers at that galah playing aerial ping-pong on the telly. He's about as useful as a one-legged man in an arse-kicking competition. The drongo'll get the spear if he doesn't pull his socks up.

The Miniature Australian Shepherd has taken the world by storm, but what makes this breed so fascinating? Written by Miniature Australian Shepherd owner and enthusiast Kearsten Williams, this book will give you actionable advice and unique insights into this lovable breed. Whether you are trying to decide on what breed to buy, have just purchased a puppy, or already own one or

more Miniature Australian Shepherds, this book will answer every question you have about being a Mini Aussie owner. Gain knowledge about the breed's history, traits, affinities, and special flair. What makes this dog breed so versatile? Is a Mini Aussie the right breed for you and your family? The Complete Guide to Miniature Australian Shepherds will answer every question you have, such as: Is a Mini Aussie the right breed for me and my family? I brought my Mini Aussie home. What now? How can I successfully train my Mini Aussie? What are some common mistakes should I avoid? Chapters Topics include: Miniature Australian Shepherd Facts Choosing a Miniature Australian Shepherd Preparing Your Home for a Mini Australian Shepherd Bringing Your Miniature Australian Shepherd Home Being a Puppy Parent Housetraining Food & Nutrition Grooming Your Mini Aussie Physical & Mental Health Routine Veterinary Checkups & Health Socializing with People & Animals Training Your Miniature Aussie Teaching Commands Giving Your Miniature Australian Shepherd a Job Advanced Mini Aussie Health & Aging Care This book will guide you through the life of a Mini Aussie, from puppyhood to aging adult. Learn how to keep your dog healthy, understand common medical illnesses, and discover how to choose the correct veterinarian. The Complete Guide to Miniature Australian Shepherds will give you tips, tricks, and the tools you need to make the most out of your experience as a new Mini Aussie owner!

The Property Professor's Top Australian Suburbs is a handy guide for first time investors and homebuyers. 'Property Professor' Peter Koulizos takes readers through 107 Australian suburbs that offer the best return on investment. The book provides detailed statistical data in the suburb profile including information on demographic, average incomes and what plans local and federal government has for improving the area over the next 20 years. Focuses on suburbs that are currently undervalued Lists which streets within the suburbs will help investors and buyers reap the largest rewards Features the top 20 suburbs from Melbourne, Sydney, Adelaide and Queensland, the top 2 suburbs in Canberra and Darwin and the top 3 suburbs in Hobart Easy to use portable format with side tabs

It's 1841 . . . and Letty is on the docks in England, farewelling her bossy older sister who is about to take a long sea voyage to Australia. But then there is a mix-up, and before she knows it Letty finds herself on the ship too, travelling to New South Wales! How will Letty manage when her sister doesn't even want her on the ship? And what will it be like on the other side of the world? Meet Letty and join her adventure in the first of four exciting stories about a free settler girl and her new life in a far-off land. Australia is the last continent to be settled by Europeans, but it also sustains a people and a culture tens of thousands of years old. For much of the past 200 years the newcomers have sought to replace the old with the new. This book tells how they imposed themselves on the land, and describes how they brought technology, institutions and ideas to make it their own. It relates the advance from penal colony to a prosperous free nation and illustrates how, in a nation created by waves of newcomers, the search for binding traditions has long been frustrated by the feeling of rootlessness. Now, with the realization that colonization began with invasion, present-day Australians are more than ever before coming to terms with their past and recognizing the need to redefine and reposition Australia in a changing world. This is the most up-to-date single-volume Australian history available.

'STUNNING, REFRESHING AND ORIGINAL.' -- JULIA BAIRD
Koby Abberton emerges like a shark on to the sand at Maroubra Beach. Tattooed from shoulder to shoulder, his body bares letters like teeth: 'My brothers keeper'. In this surprising and revelatory history of the Bible in Australia, Meredith Lake gets under the skin of a text that's been read, wrestled with, preached and tattooed, and believed to be everything from a resented imposition to the very Word of God. The Bible in Australia explores how in the hands of Bible-bashers, immigrants, suffragists, evangelists, unionists, writers, artists and Indigenous Australians, the Bible has played a contested but defining role in this country.

Animals Of Australia Colouring Activity Book Now, there are many benefits to children when they colour in such as - ? Improve-Fine Motor Skills - ? Improve-Concentration ? Improve-Hand Eye Coordination ? Improve-Colour Recognition ? Improve-Creativity ? Improve-Achievement And A Sense Of Pride But The Best Part Is... Learning without knowing they are learning: -) What we have for you and the little one you know and love, is a book to color, draw, imagine, write stories, design a comic, join dots, trace shapes, practice writing and much more. Best of all we have information about many of the Australian animals that we have included. If you have or know a little one who would get some fun from sitting down with a book like this then this is the easy part. There is an Add To Cart Button just over there on the right that you can click on and set things in motion. Now you can either send this book to yourself to give to the little one or you can send directly to the little one to receive the parcel themselves. Not only that, Amazon have lots of extras that can make up a great parcel, like coloring pencils, pencil cases, something to keep the pencils sharp, they do have a section if you are sending as a gift too and lots, lots more.

Synopsis coming soon.....

Created especially for the Australian customer! Exciting and informative history of the land down under Australian History For Dummies is your tour guide through the important events of Australia's past, introducing you to the people and events that have shaped modern Australia. Be there as British colonists explore Australia's harsh terrain with varying degrees of success. In this informative guide you'll Find out about Australia's infamous bushrangers Learn how the discovery of gold caused a tidal wave of immigration from all over the world Understand how Australia took two steps forward to become a nation in its own right in 1901, and two steps back when the government was dismissed by the Crown in 1975 Discover the fascinating details that made Australia the country it is today!

In deze laatste, briljante thriller van de grootmeester van het genre stelt John Le Carré de vraag wat je je land nog verschuldigd bent als het geheel van je is vervreemd. Silverview is de laatste, intrigerende thriller van de hand van grootmeester John le Carré. Het boek verschijnt postuum in de week dat Carré negentig zou zijn geworden. Julian Lawndsley heeft zijn goedgebetaalde baan in de City van Londen de rug toegekeerd en is een boekhandel begonnen in

een stadje aan de Engelse kust. Een paar maanden na de opening krijgt hij 's avonds bezoek van Edward, een Poolse immigrant die in 'Silverview' woont, een groot huis aan de rand van het stadje. Edward blijkt heel wat te weten over Julians achtergrond en heeft zelfs zijn vader nog gekend, beweert hij. Hij vraagt Julian de oren van het hoofd en komt al snel met grote toekomstplannen voor de bescheiden boekhandel. Als een kopstuk van de Geheime Dienst in Londen een brief over een gevaarlijk lek ontvangt, is het gedaan met de rust in Julians toevluchtsoord. Silverview is het fascinerende verhaal over een onwaarschijnlijke vriendschap en de confrontatie tussen onschuld en levenservaring, en tussen burgerplicht en persoonlijke waarden. 'Le Carré heeft het vermogen op meer fronten tegelijk te opereren: de uitwerking van de super ingenieuze plot, van zijn zeer levensechte dialogen en van het karakter van zijn personages.' Volkskrant magazine

After spending her twenties working abroad and travelling solo, Canadian Ashley convinces her career-oriented boyfriend Steve to relocate to sunny, carefree, no worries Australia for a year. Can learning how to be Australian teach Ashleigh about herself and save her marriage?

'Deze meeslepende psychologische thriller maakt indruk met zijn beschrijvingen van de impact van familiegeheimen én met zijn dramatische, onverwachte einde.' New York Review of Books Het is winter en griezelig stil op het vakantie-eiland Belport, voor de Australische kust. Slecht nieuws brengt Kate naar dit uitgestorven oord, en haar verdriet wordt met de dag groter als ze meer te weten komt over het geheime leven dat haar man bleek te leiden. Abby, als bewoner van het eiland, is gewend aan de stille winters, maar dit jaar wordt haar wereld op zijn kop gezet wanneer ze bewijzen vindt die haar man in een wel heel kwaad daglicht stellen. Niets op dit eiland is wat het lijkt, en pas als de twee vrouwen samenkomen kunnen ze de waarheid ontdekken over de mannen in hun levens... 'Geen lezer zal dit boek teleurgesteld wegleggen, daarvoor zit het domweg te slim in elkaar.' – **** Algemeen Dagblad over In het niets

This book brings together major authorities on and practitioners within Australian publishing and examines the broad-based pressures facing the industry in this country, arising most particularly from developments in digital technology, the shrinking world, and the apparent arrival of a global marketplace. Practical, social and philosophical issues arising now in response to these pressures are considered, from a range of perspectives. Contributors include Mark Davis, Ivor Indyk, Emmett Stinson, Louise Poland, Tim Coronel, Peter Donoghue Kevin Brophy, .

An introduction to Australian Aboriginal and Torres Strait languages that explains their distinctive features accessibly for readers who have no previous experience with learning another language, and shows how language reflects traditional culture.

Shifts understanding of the White Australia Policy--and indeed White Australia--by exploring what Chinese Australians were saying and doing at a time when they were officially excluded.

This new volume in UQP's History of the Book in Australia series explores Australian book production and consumption from 1946 to the present day. In the immediate postwar era, most books were imported into a colonial market dominated by British publishers. Paper Empires traces this fascinating and volatile half-century, using wide-ranging research, oral history and memoir to explore the worlds of book publishing, selling and reading. After 1945, Australian publishing went from a handful of fledgling businesses to the billion dollar industry of today with thousands of new titles each year and a vast array of imported books. Publishing's postwar expansion began with the baby boom and the increased demand for school texts, with independent houses blossoming during the 1960s and 70s followed by the current era dominated by global conglomerates. All aspects of print culture are explored, from authorship and editing to bookselling, libraries and reading habits, in the context of today's rapidly changing publishing landscape with its many technological challenges. A wide range of expert contributors, including book-trade practitioners, have produced this lively and indispensable account of our vital cultural industry.

Tijdens een warme zomernacht roept Jasper Jones de hulp in van Charlie Bucktin. Jasper is de schelm van het dorp die altijd overal de schuld van krijgt, Charlie is een dertienjarige wijsneus die ervan droomt schrijver te worden. Die nacht zijn ze getuige van de verdwijning van hun dorpsgenoot Laura, en door dit gedeelde geheim ontstaat er een ongewone vriendschap tussen beide jongens. Die lange hete zomer van 1965 broeit er onrust in het dorp en speculeren kinderen en volwassenen over het verdwenen meisje. Het is de zomer waarin Charlie voor het eerst verliefd wordt en in opstand komt tegen zijn ouders. Jasper gaat op zijn beurt de strijd aan met zijn verleden en de vooroordelen die zijn leven beheersen. Samen ontdekken ze langzaam de waarheid over Laura en doen een grote stap op hun weg naar volwassenheid.

The all-in-one reference for the new residential real estate investor Australian Residential Property Development for Investors is the practical, step-by-step guide for beginners and experienced investors in the real estate and construction industries. From site selection to sale, this book walks you through each phase of the property development process to show you how careful planning can considerably enhance returns on your investment. This practical and effective guide features the latest information on development economics, the impact of electronic media, new cost-effective building methods, and a collection of case studies that illustrate these ideas in action. With a focus on practical outcomes, you'll learn how to approach the property from an investor's perspective to minimize risk and maximize returns. Australians have long had a love affair with residential property. We have one of the highest rates of home ownership in the world, and investing in residential real estate is a popular route to financial security. This book shows you how to make property development feasible within your time and budget constraints, netting you more profit and less headache. Select the site with the most profit potential, and find dependable financing Work more effectively with contractors, councils, consultants, and solicitors Apply standard monitoring and risk management techniques to your investment Cost and market the improved property appropriately to target the right buyers Newcomers are understandably overwhelmed by zoning, financing, construction, marketing, and everything else that goes into property development, frequently resulting in mistakes and missed profit. For the fledgling developer hoping to make the most of a new investment, Australian Residential

Property Development for Investors provides all-in-one reference, with proven systems, techniques, and tools.

In de nabije toekomst maken jongeren de straten onveilig. Een van de bendeleiders wordt opgepakt maar maakt ook in detentie amok. De overheid besluit tot een wetenschappelijk experiment: geweld moet hem wezensvreemd worden. Maar niet alles verloopt volgens plan. Dit legendarische boek gaat over de vrije wil, puberteit en genetische dispositie voor misdaad en geweld. Maar ook over wanhoop, sadisme en fascisme. En wraak. Veel grotere thema's zijn er niet. Met zijn nadsat, een sociolect dat de hoofdpersonen onderling spreken, schiep Burgess bovendien een straattaal van teenagers gone bad. Ultrageweld is van alle tijden. Lees en huiver. Vijftig jaar na publicatie van het origineel verschijnt eindelijk de Nederlandse vertaling die de roman verdient. Hun grote staat van dienst, hun virtuositeit, hun taalgevoel en hun inventiviteit maken Harm Damsma en Niek Miedema tot de ideale vertalers van *A Clockwork Orange*.

Bridget's family has been turned out of their home during the Irish potato famine and their only refuge is the workhouse where living conditions are hard and freezing and the food sparse. There is one chance for Bridget and her sister - to take a ship to a new country and become Australians. But will they survive the journey, let alone the challenges that await them in a far away land? A counting book in rhyme presents various Australian animals and their offspring, from a mother crocodile and her "little hatchling one" to a huge father emu and his "little chicks ten." Includes related facts and activities.

This book is the most up-to-date guide to Australian birds available. Written in everyday language, with crisp, brilliant digital images taken in the wild, this authoritative guide includes- - The first entry and photograph of the previously believed extinct Night Parrot - The recently recognised as a full specie Lesser Sooty Owl - The Thick-billed Grasswren - All seven species of Quail-thrush - The Paperbark Flycatcher - Rare photographs of the male Superb Lyrebird in courtship display - The Bustard in courtship plumage - The male Magnificent Riflebird in its courtship dance - The first photograph of a nesting colony of Australian Swiftlets taken in a deep, dark cave in tropical Queensland . . . and much more. Beyond a field guide, this book is divided into 27 chapters, with each chapter opening with fascinating background information. The easily accessible information on each bird includes- common and scientific names, size, description, behaviour, preferred habitat, feeding habits, voice, status and breeding. Distribution maps are arranged next to the photographic illustrations of the bird. A binocular icon indicates 'hot spots' to find particular birds. All wild birds that have been regularly recorded on the Australian mainland, Tasmania and offshore continental islands and oceans, including sub-species where the differences are recognisable in the field, have been included and photographed. Features over 1400 photographs by some of Australia's best wildlife photographers, including Colin Cock, Michael Schmid, Eric Sohn Joo Tan, Duade Patton, John Anderson, Alwyn Simple, Peter Jacobs, Andrew Bell, Tony Ashton, Nolan Caldwell, Chris Wiley, Maureen Goninan, Marlene Lyelle and George Adams to name but a few. This book will be enjoyed by beginners and seasoned 'birdos' alike. Hunter. Worker. Legend. The untold story of the dog's role in building our nation. Everyone knows Australia rode on the sheep's back. But do they know just how much those sheep depended on the dog? Working dogs made a huge contribution to the success of the Australian wool and beef industries. Indeed, they provided the means to feed a starving colony; guard fledgling colonial agricultural enterprises; and extend a sheep and beef industry that fed the world. Never has Australia had a workforce that asked for so little and yet produced so much. The Dogs That Made Australia is a vivid and meticulously researched history of Australia told through the story of the dingo, the dogs that were imported

and bred here, and the humans who loved, feared and worked them.

Ideal for the nature-loving traveler, *Wildlife of Australia* is a handy photographic pocket guide to the most widely seen birds, mammals, reptiles, amphibians, and habitats of Australia. The guide features more than 400 stunning color photographs, and coverage includes 350 birds, 70 mammals, 30 reptiles, and 16 frogs likely to be encountered in Australia's major tourist destinations. Accessible species accounts are useful for both general travelers and serious naturalists, and the invaluable habitat section describes the Australian bush and its specific wildlife. Animal species with similar features are placed on the same plates in order to aid identification. *Wildlife of Australia* is an indispensable and thorough resource for any nature enthusiast interested in this remarkable continent. Easy-to-use pocket guide More than 400 high-quality photographs Accessible text aids identification Habitat guide describes the Australian bush and its specific wildlife Coverage includes the 350 birds, 70 mammals, 30 reptiles, and 16 frogs most likely to be seen on a trip around Australia

Australia is the birthplace and setting of some of the wildest, craziest and least-likely-to-succeed cons and rorts in history. From the cleverest double-crosses to the most unlikely and maddest schemes, master storyteller Jim Haynes reminds us that we've never been shy of pulling a trick or two. So how did a clever bushman who "couldn't lie straight in bed" steal a thousand head of cattle and get away with it even though he was caught "red handed"? And what about the disappearing work of art that suddenly dissolved only to reappear at an auction years later? Or how about the butcher from Wagga who passed himself off as a French-born English duke to inherit a small fortune. And then there was the small matter of a horse, a tin of paint and a million dollar double-cross that became known as the Fine Cotton Affair. In only the way he can, Jim Haynes has collected a veritable "Gullible's Tales" of unexpected and surprising true stories that may seem hard to believe. IT'S 1841 . . . and Letty and her sister Lavinia have arrived in Sydney town. It's a dangerous place for two girls on their own. When Lavinia gets a job, poor Letty is left feeling useless and alone. Then she meets Mary, a strange woman with a secret Follow Letty on her adventure in the second of four exciting stories about a free-settler girl and her new life in a far-off land.

Twenty-one of Australia's most startling real-life crimes, from the late 1800's to the present day. Larry Writer recreates such infamous crimes as the Port Arthur massacre, the Graeme Thorne kidnapping and the granny killer murders, but also details dirty deeds that are not-so-known yet equally shocking.

Australia's nature is exceptional, wonderful and important. But much has been lost, and the ongoing existence of many species now hangs by a thread. Against a relentless tide of threats to our biodiversity, many Australians, and government and non-government agencies, have devoted themselves to the challenge of conserving and recovering plant and animal species that now need our help to survive. This dedication has been rewarded with some outstanding and inspiring successes: of extinctions averted, of populations increasing, of communities actively involved in recovery efforts. *Recovering Australian Threatened Species* showcases successful conservation stories and identifies approaches and implementation methods that have been most effective in recovering threatened species. These diverse accounts - dealing with threatened plants, invertebrates, fish, reptiles, birds and mammals - show that the conservation of threatened species is achievable: that it can be done and should be done. They collectively serve to inform, guide and inspire other conservation efforts. This is a book of hope and inspiration, showing that with dedication, knowledge and support, we can retain and restore our marvelous natural heritage, and gift to our descendants a world that is as diverse, healthy and beautiful as that which we have inherited.

The big ideas that you'll need to run your small business So, you've decided to take the plunge into being an entrepreneur.

(Congratulations, by the way!) Do you need advice about business structures, marketing, hiring employees, keeping the books or modelling

financial scenarios? You can do it all, with *Getting Started in Small Business For Dummies*. Turn your bright idea into a real-world success and have fun while you're at it! Planning is the trick for succeeding in small business. This process needn't be daunting, especially if you can get the timing right, pick a strategy that works and chart a sound financial course. And if your best-laid plans go sideways, there's always hope, and a practical way forward, right inside this book. Decide whether small business ownership is right for you, and assess the viability of your business idea. Devise a clear strategy so you can get ahead of the competition. Master the marketing must-haves to build a successful brand. Find that extra bit of profit with smart business decisions. Hire the right employees and build a winning team. This latest edition is fully updated to respond to Australia's rapidly changing business environment, delivering an easy-to-understand guide which will help you get your business off the ground!

From an eccentric musical genius to an escaped convict who ended up Japan, Jim Haynes reveals some of Australia's most amazing, and sometimes unbelievable, true life stories.

Yarns and memories that capture the experience of policing in the bush, gathered by the inimitable Bill 'Swampy' Marsh, bestselling author of *GREAT AUSTRALIAN FLYING DOCTOR STORIES* and *GREAT AUSTRALIAN CWA STORIES*. 'I tell you, you meet some strange characters in this game ...' Boasting the biggest beats in the world - some as large as France - Australia's outback police have seen it all: natural disasters, incredible acts of selflessness, unspeakable crimes and daring rescues, just to name a few. And they've met some unforgettable characters along the way: from the murderer who stuffed his victims' bodies down wombat holes; to the policeman who arrested his own wife; to the prisoner who risked his life to rescue his own captor from certain death. Master storyteller Bill 'Swampy' Marsh has travelled the length and breadth of the country to gather their tales of adventure and misadventure, drama and mayhem, and larrikinism and laughter, to create this memorable collection of real-life stories about those on the front-line in the heart of Australia.

The definitive and most respected work on bird identification in Australia. First published in 1980 after years of field study and intensive research, and has been regularly revised and updated since.

The ultimate guide to launching and growing an online business. You've got a crazy idea, a hobby, a business or special expertise. You want to take it online, and you want it to be a money-making success. But what do you do next? Using a simple 5-step approach, best-selling author and digital marketing specialist Bernadette Schwerdt uncovers the inside tips and tricks that Australia's most successful online entrepreneurs use to build their multi-million dollar businesses. For those just starting out, this book will help you identify the best business idea to pursue, guide you on how to set it up and give you the strategies to grow it quickly using low-cost tools. For those with existing businesses, you'll learn how to maximise your online impact and access the little-known but powerful tools and technologies the top disruptors use to create a global presence. Featuring dozens of case studies of how Australia's most successful disruptors have done it, Bernadette reveals the underlying patterns common to all successful online businesses – what they did right, what they did wrong, what they would do differently and the short cuts to building an online business that only the successful know. You'll learn how to: Develop the entrepreneurial mindset needed to turn your passion, hobby or expertise into an online business. Access free tools and technologies to help you build and test your online

Download Free Australian Paperback Book

idea (before launching) to ensure a viable market exists Create a minimum viable product (MVP) that attracts attention and generates instant income Source web developers, designers and other important suppliers for a fraction of the usual cost Write, pitch, persuade and present like a professional to attract investors, customers and high-quality strategic partners Understand the basics of the Internet of Things, virtual reality, augmented reality and artificial intelligence and use these technologies to help your business create a point of difference Work from home and set up your online business in just a few hours a week Whether you are starting an online business or building on an existing one, How to Build an Online Business is your complete, how-to guide for making it a success.

[Copyright: 223808cbb85cb2a9482482d3a8ac0aca](#)